



Moving to an Autodesk Subscription

The right path to the future

MỘT SỐ ĐIỂM CHÍNH

- KH chuyển M2S sẽ được giữ giá trong 3 năm (Không bao gồm chênh lệch tỷ giá).
- KH vẫn được sử dụng phần mềm bản vĩnh viễn với điều kiện không gỡ phần mềm ra khỏi máy tính.
- Giá Maintenance Plan sẽ tăng thêm 10% (2018) và 20% (2019)
- Giá M2S sẽ tăng thêm 5% (2018) và 5% (2019)
- KH chuyển hướng sang Thuê bao phù hợp với xu hướng của Autodesk: One Model – One Path – One Destination

“HÃY SWITCH M2S trong năm 2017 ĐỂ ĐƯỢC GIÁ TỐT NHẤT”

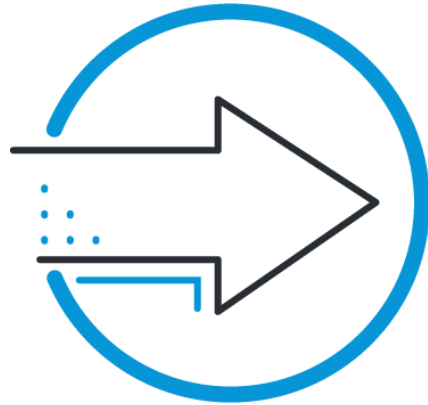
The Right Path to the Future

Autodesk subscriptions = Greater value and simplicity



Switch from Maintenance to subscription (M2S)

Available 15 June 2017



You can switch

From maintenance for:

Individual product



Design & Creation Suite



LT Suite



To a subscription for:

Individual product or Industry collection

Industry collection

LT Suite

Price assurance when you switch

Secure discounted pricing for up to 3 years with a:

1) **Multi-year** subscription

OR

2) **Annual** subscription*

Pay upfront

*Pay one year at a time
and renew at the
same discounted price*

* Subject to the impacts of significant currency fluctuations

Maintenance renewal prices will increase

Next year, maintenance prices will increase by 10% and the year after that by another 20%

May 2017

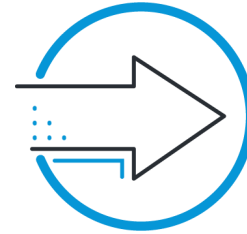
May 2018

May 2019



Price to switch increases over time

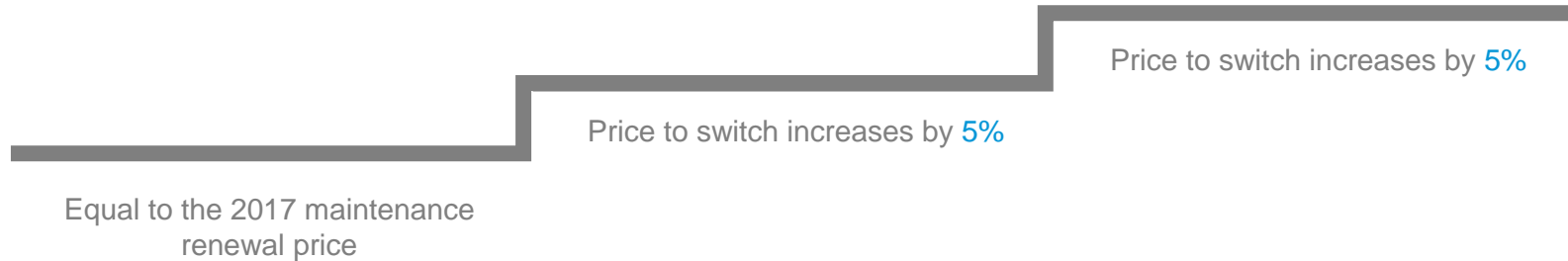
Switch earlier to secure a lower price



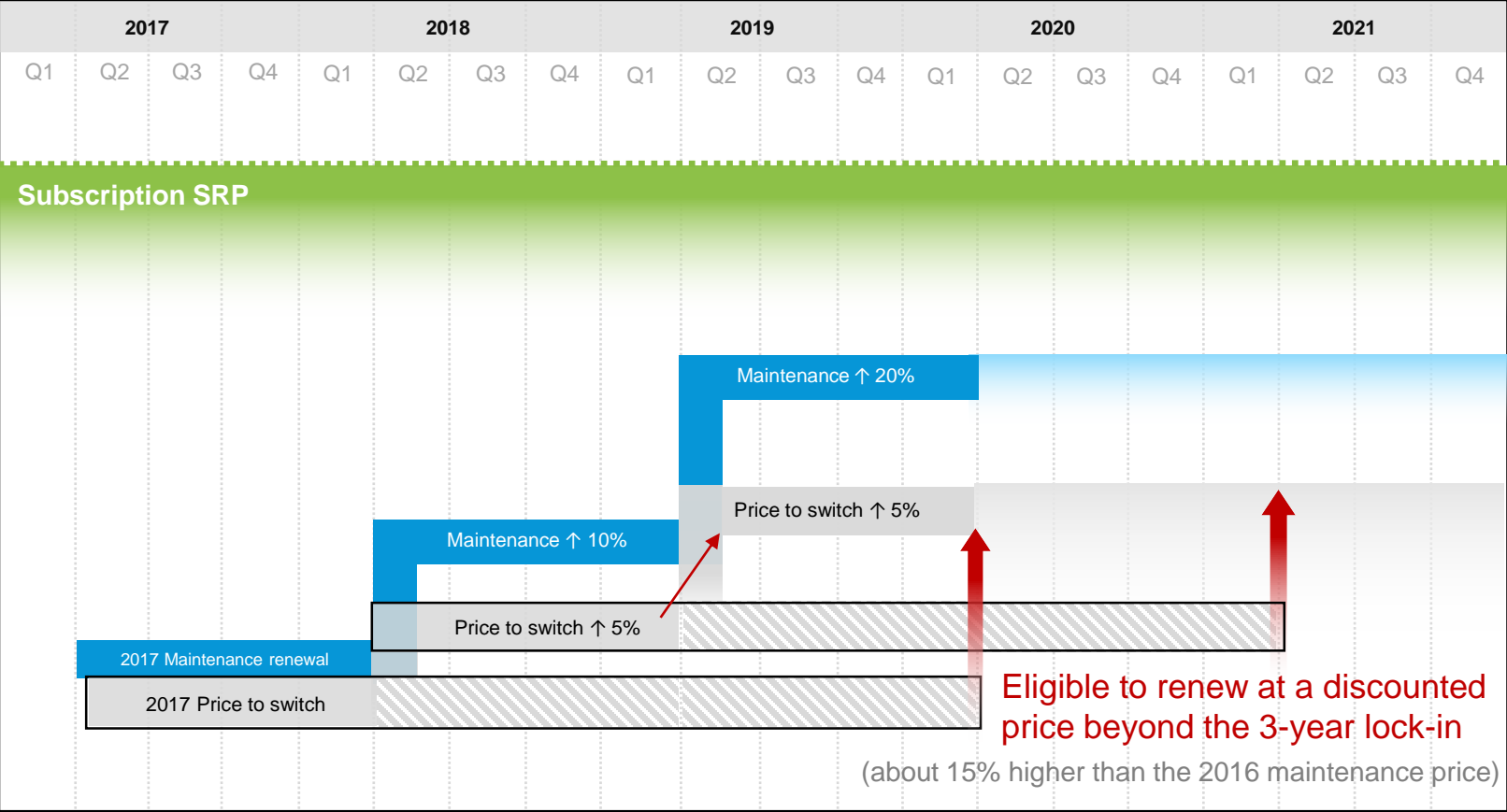
May 2017

May 2018

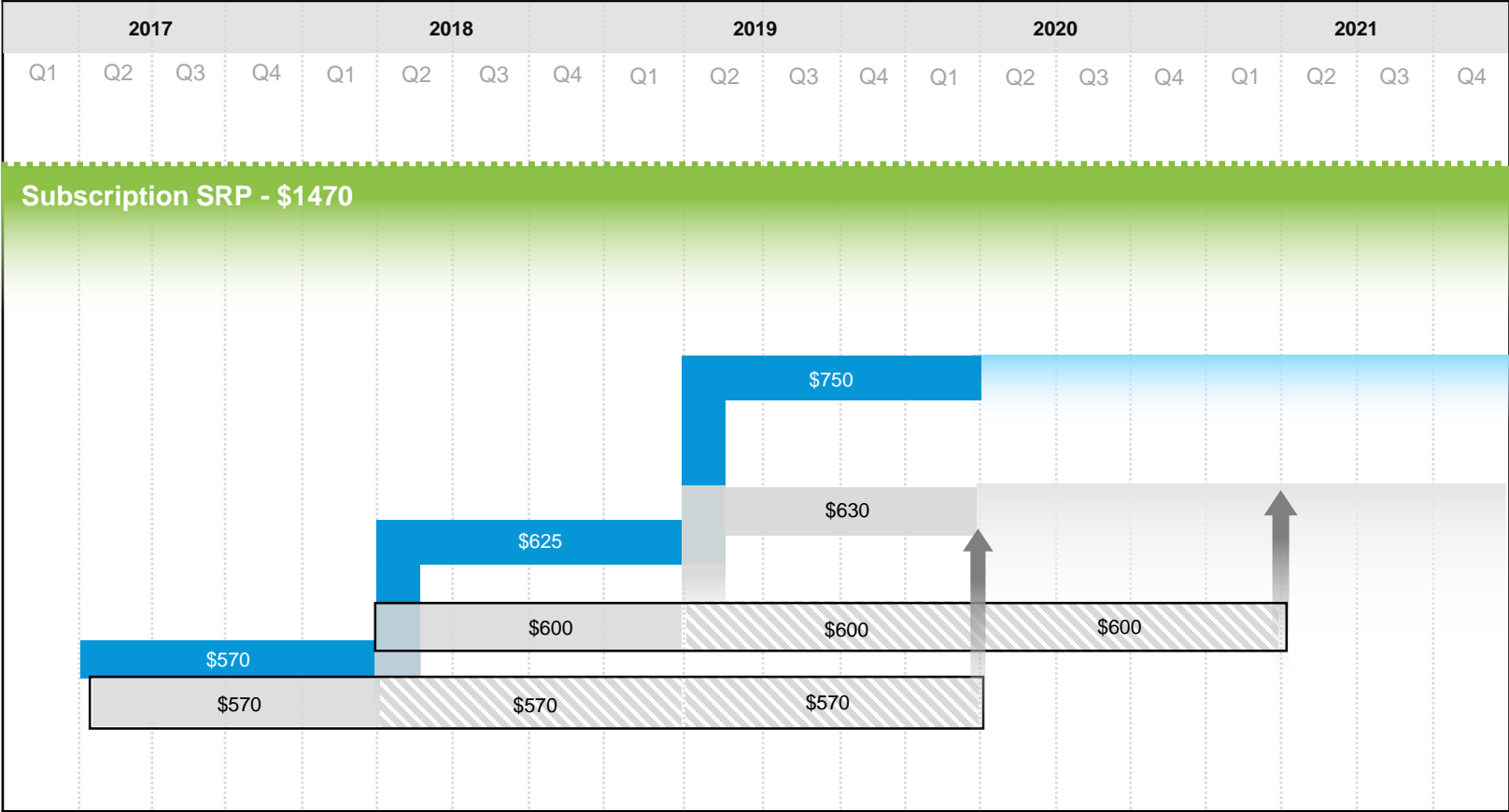
May 2019



Maintenance & Subscription: Long-term view



Maintenance & Subscription: AutoCAD (USD)



Prices for illustrative purposes only and are subject to change



AUTODESK®

Make anything.